

Leading concepts

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Leading concepts

Breaking Down Barriers

Round table Business Session

Functional groups within a business team have the opportunity to present their feedback on their needs, priorities and how well they are being supported by the rest of the team in achieving these.

Objectives

- What do we need to do to develop and strengthen the intra and inter team collaboration?
- Do we know what the functional needs are across the team and are they being supported?

Scenario Planning & Skills for the future

Develop your managers and emerging leaders in their ability conceive and better manage the future.

During this workshop you will have the opportunity to explore and discuss a number of ideas, concepts and techniques to assist your organisation to operate in a world of extraordinary change and complexity. This development workshop will assist your leader's managers and emerging leaders to raise their awareness of forms of thinking and approaches that can assist innovation, open opportunities to possible changes and to become more reflective and strategic in their business thinking. This development workshop will introduce participants to systems thinking scenario planning and narrative methods or discussing strategy and future planning.

This workshop is highly interactive discussion based workshop and a real test for participants to individually and together to build new understanding and approach to creating the future via experiential sessions.

This workshop can be tailored to operate for 2 to 3 days:

Apprentice

Is your team Customer focused or Product Driven? What does it really take to win a customer's business. The group will need to use all their skills and ingenuity if they are to succeed!

Overview:

What does it really take to win a customer's business through a consultative approach? Are they Customer focused or Product Driven?

This program asks delegates to demonstrate; what does it really take to win a customer's business through a consultative approach? The group interacts in a new customer market and is required to build a mural solution called 'brand you'. They need to use all their skills, creativity and ingenuity if they are to succeed!

The finale is where teams discover some powerful learning's and the different approaches they took to solving the customer's need.+more

Beats working

Amazing what beats to the drum we can create. Everyone takes part in this magical performance of rhythm and drums. Beats Working!

Overview:

It is an unforgettable interactive experience no matter the size of the group. The communication through drums and

percussion and team performance is uplifting. It is amazing what energy is created to the beat of the drum. Everyone takes part in this magical performance of rhythm and drums. Beats Working!+more

Game plan

This program will keep you guessing right to the end...

Emotions run high leading up to the climactic last minutes of this event. There is the thrill of victory and the agony of defeat! And no one knows the winner until the final few excruciating seconds.

Overview:

Which activities will your team choose in their strategy to win? Who dares win, what does it take to succeed?

The Game Plan is an exciting, fast paced program where teams choose the activities they play. In return they receive money from which they can then play in a theatrical outdoor live casino with roulette wheel to see if their hard earned money can return extraordinary returns.+more

Good 2 Great

Create a room of champions! What gives a winning team the edge? What is it that makes them stand out from the rest and perform at a consistently high level?

Overview:

Good 2 Great completely breaks the conference agenda and allows the group to become absorbed in this dynamic activity that is team-based and involves everyone. Teams need to bring out the very best in each other and learn to find what it takes to achieve high performance!

In this frenetic team challenge, teams need to work closely together to demonstrate their talents in this engaging absorbing activity. Within seconds your entire conference group is buzzing and re-energized by this fun, pulsating activity.+more

Presentation skills

- Know the needs of your audience and match your contents to their needs.

Know your material thoroughly. Put what you have to say in a logical sequence. Ensure your speech will be captivating to your audience as well as worth their time and attention.

- Body language is important.

Standing, walking or moving about with appropriate hand gesture or facial expression is preferred to sitting down or standing still with head down and reading from a prepared speech.

- Do not over-dazzle your audience with excessive use of animation, sound clips, or gaudy colors which are inappropriate for your topic. Do not torture your audience by putting a lengthy document in tiny print on an overhead and reading it out to them.+more

Strengthening team roles

Builds co-operation and understanding

This session includes an activity and explores the different styles and roles that people play in teams. This will allow people to understand how to bring out the best in others and be more understanding and flexible in responding to their needs. +more